

A stylized tree logo with a brown trunk and branches, and a canopy of light green leaves. The tree is positioned to the left of the main text.

Meet the Lender

2008

Directory of Exhibitors

2008 Meet the Lender Exhibitors

This directory lists exhibitors that attended the City of Austin's "2008 Meet the Lender" Business Loan Information Fair. This list includes banks, community lenders and government programs that make commercial loans or accounts receivable financing.

The City of Austin does not endorse any lending organization. The purpose of this directory is to provide information to the public.

ACCION Texas

912 Bastrop Highway
Suite 201

Austin, Texas 78741
512.905.7263 OR 866.312.3771

Contact: Ednita Galvan, Loan Officer at egalvan@acciontexas.org

This lender awards small business loans with a maximum loan amount of \$100,000.

American Bank of Commerce

10920 Lakeline Mall Drive, Suite 100
Austin, Texas 78717
512.391.5781

Contact: Rene Flores at rflores@theabcbank.com

This lender awards conventional and SBA loans.

Business and Community Lenders of Texas

2212 South Congress Avenue
Austin, Texas 78704
512.912.9885

Contact: Raquel Valdez at rvaldez@bcloftexas.org

BiG Austin

1050 East 11th Street, Suite 350
Austin, Texas 78702
512.928.8010 x-102

Contact: Claudia Conner at claudia@bigaustin.org

This lender awards microloans and small business loans with a maximum loan amount of \$50,000.

Business Bank of Texas

1910 W. Braker Lane
Building 3, Suite 100
Austin, Texas 78758
512.835.6600

Contact: Myron Sappington, Senior Vice President at msappington@businessbankoftexas.com

This lender awards financing with a maximum loan amount of \$2 million.

Capital Certified Development Corporation

110 Wild Basin, Suite 270

Austin, Texas 78746

512.327.9229 x-368

Contact: Ross Wood, Corporate Communication Manager at rosswood@capitalcdc.com

This lender awards SBA 504 loans with a maximum loan amount of \$10 million (\$4 million from them).

CIT Small Business Lending Corporation

901 South Mopac Boulevard

Plaza 1, Suite 300

Austin, Texas 78746

512.329.1900

Contact: Delma Pacheco, Regional Account Manager at delma.pacheco@cit.com

This lender awards commercial real estate loans within a range of \$200,000 to \$3 million.

Citibank

7800 North Mopac, Suite 100

Austin, Texas 78759

512.347.2037

Contact: Philip Tucker, Business Banker at philip.l.tucker@citi.com

This lender awards lines of credit, business loans, and SBA loans with a maximum loan amount of \$250,000.

City of Austin Creative Industries Loan Program

EGRSO

Austin City Hall

301 W. 2nd Street, Room 2044

Austin, TX 78701

512.974.6318

Contact: Jim Butler at jim.butler@ci.austin.tx.us

This City department offers a matching loan with an award range of \$10,000 - \$75,000.

City of Austin Neighborhood Commercial Management Program

1000 E. 11th Street, Suite 400

Austin, TX 78767

512.974-3178

Contact: Brian Gorham, Business Development at brian.gorham@ci.austin.tx.us

This City department offers a loan with a maximum award amount of \$250,000.

Colonial Bank

12007 Technology Boulevard

Austin, Texas 78727

512.258.9600

Contact: Cesar Escamilla, Commercial Real Estate at cesar_escamilla@colonialbank.com

This lender awards real estate, equipment, and other loans with a maximum loan amount of \$25 million.

Compass Bank

7321 RR 620 North
Austin, Texas 78726
512.419.3483

Contact: Kendal Esteves, Business Banking Specialist at kendal.esteves@compassbank.com

This lender awards SBA and conventional loans.

Far West Capital

715 Discovery Boulevard, Suite 214
Cedar Park, Texas 78613
512.528.1494

Contact: Cole Harmonson, CEO at cole@farwestcap.com

This lender awards a maximum loan amount of \$5 million.

Frost Bank

401 Congress Avenue
Austin, Texas 78701
512.473.4902

Contact: Betty Davis, Vice President at bdavis@frostbank.com

This lender awards financing to small business owners.

Greater Texas Federal Credit Union

6411 North Lamar Boulevard
Austin, Texas 78752
512.458.2558

Contact: Rachel Brewer, Marketing Director at rachel.brewer@gtfcu.org

This lender awards financing to small business owners.

Greater Texas Community Development Corporation

3600 Old Bullard Road, Suite 403
Tyler, TX 75701
903.535.9229

Contact: John Hart, President at john.hart@tyler.net

This lender awards a maximum loan amount of \$4 million.

Green Bank

901 South MoPac
Building 5, Suite 230
Austin, TX 78746
512.617.6855

Contact: Mark Dietz, Vice President at mdietz@greenbank.com

This lender awards all kinds of business loans with a maximum loan amount of \$5 million.

Horizon Bank

522 Congress Avenue, Suite 100
Austin, TX 78701
512.637.5730

Contact: Jim Cone, Executive Vice President at jim.cone@horizonbanktexas.com

This lender awards financing to small business owners with a maximum loan amount of \$2.5 million.

JP Morgan Chase

1000 East 41st Street
Austin, Texas 78751
512.302.3881

Contact: Xavier Zarate, Personal Banker at xavier.zarate@sbcglobal.net

This lender awards SBA and conventional capital equipment loans.

Merrill Lynch

111 Congress Avenue
Suite 600
Austin, Texas 78701
512.397.1877

Contact: Eric Pomerantz, Financial Advisor at Eric_Pomerantz@ml.com

This lender awards financing to small business owners with a maximum loan amount of \$20 million.

Office of the Governor, Economic Development and Tourism

P. O. Box 12428
Austin, TX 78711
512.936.0189

Contact: Theresia Stolte-Goetz, Public Finance Incentives at tgoetz@governor.state.tx.us

This State of Texas department offers asset-backed working capital with a maximum loan amount of \$10 million.

OMNIBANK

3901-A Spicewood Springs Road
Austin, Texas 78759
512.231.5022

Contact: Stephanie Knoblauch at stephaniek@omnibank.com

This lender awards SBA and real estate loans to small business owners.

PeopleFund

P.O. Box 6432
Austin, Texas 78762
512.472.8087

Contact: Jaime Noyola at jaime@peoplefund.org

This lender awards lines of credit and real estate loans with a maximum loan amount of \$200,000.

Performance Capital

17009 Flintrock Road
Austin, Texas 78738
512.261.0024

Contact: Artie Berne at aberne@austin.rr.com

This lender awards financing to small business owners with a maximum loan amount of \$50 million.

Prosperity Bank

12730 Research Boulevard
Austin, TX 78759
512.331.5402 x 5246

Contact: Beatriz Pappas, Banking Center President at beatriz.pappas@prosperitybanktx.com

This lender awards financing to small business owners with a maximum loan amount of \$10 million.

Randolph Brooks Federal Credit Union

P.O. Box 2097
Universal City, Texas 78148
210.945.3800

Contact: Kevin Rodriguez, Senior Business Loan Officer at krodriguez@rbfcu.org

This lender awards SBA loans with a maximum loan amount of \$5 million.

Regions Bank

4314 West Braker Lane, Suite 100
Austin, Texas 78759
512.226.0235

Contact: Patrick O'Beirne, Senior Vice President at pat.obeirne@regions.com

This lender awards financing to small business owners with a maximum loan amount of \$5 million.

Small Business Loan Source

3606 Ranch Creek Drive
Austin, TX 78730
512.215.2727

Contact: Adeline Rem, Senior Vice President at ar@adelinere.com

This lender awards SBA loans with a maximum loan amount of \$2 million.

Smart Finance Options

314 Highland Mall Boulevard, Suite 105
Austin, Texas 78752
512.517.8200

Contact: Michael Butler, President at mbutler@io.com

This lender awards financing to small business owners with a maximum loan amount of \$1 million.

U.S. Small Business Administration

North Park Corporate Center
17319 San Pedro, Building 2, Suite 200
San Antonio, Texas 78232
210.403.5914

Contact: Debra Dimando, Business Development Specialist at debra.dimando@sba.gov

This federal government program awards various kinds of guaranty loans.

University Federal Credit Union

P.O. Box 9350
Austin, Texas 78766
512.467.8080 x-21297

Contact: Michael Gandy at mgandy@ufcu.org & Alexis Michael at amichael@ufcu.org

This lender awards consumer and business loans to small business owners.

Wachovia

98 San Jacinto Boulevard, Suite 850
Austin, Texas 78701
512.482.4379

Contact: Madge Vasquez at madge.vasquez@wachovia.com

This lender awards financing to small business owners.

Washington Mutual

Bee Cave Financial Center
12400 West Highway 71, Suite 702-7235
Bee Cave, Texas 78738
512.402.1563

Contact: Joe Grubbs at joe.grubbs@wamu.net

This lender awards financing to small business owners.

Wells Fargo Bank

111 Congress Avenue
MAC T5215-020
Austin, Texas 78701
512.794.2744

Contact: Theresa Alvarez at theresa.alvarez@wellsfargo.com

This lender awards financing to small business owners with a maximum loan amount of \$10 million.