



Meet  
the  
Lender

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2007

Directory of Exhibitors

## 2007 Meet the Lender Exhibitors

This directory lists exhibitors that attended the City of Austin's "2007 Meet the Lender" Business Loan Information Fair. This list includes banks, community lenders and government programs that make commercial loans or account receivable financing.

The City of Austin does not endorse any lending organization. The purpose of this directory is to provide information to the public.

### ACCION

5407 North IH-35  
Chase Bank Building, Suite 302  
Austin, Texas 78723  
512.905.7263  
Contact: Virginia Torres, VP of Lending  
[vtorres@acciontexas.org](mailto:vtorres@acciontexas.org)

### American Bank of Commerce

10920 Lakeline Mall Drive, Suite 100  
Austin, Texas 78717  
512.391.5781  
Contact: Rene Flores  
[rflores@theabcbank.com](mailto:rflores@theabcbank.com)

### Business and Community Lenders of Texas

2212 South Congress Avenue  
Austin, Texas 78704  
512.912.9885  
Contact: Raquel Valdez  
[rvaldez@bcloftexas.org](mailto:rvaldez@bcloftexas.org)

### BiG Austin

1050 East 11<sup>th</sup> Street, Suite 350  
Austin, Texas 78702  
512.928.8010 x-102  
Contact: Claudia Conner  
[claudia@bigaustin.org](mailto:claudia@bigaustin.org)

### Capital Certified Development Corporation

Wild Basin One  
110 Wild Basin, Suite 270  
Austin, Texas 78746  
512.327.9229 x-368  
Contact: Ross Wood  
[rosswood@capitalcdc.com](mailto:rosswood@capitalcdc.com)

### Capital One

4301 West William Cannon

Austin, Texas 78749

512.342.6103

Contact: Kevin LeBlanc & Tony Garcia

[Kevin.LebLANC@capitalonebank.com](mailto:Kevin.LebLANC@capitalonebank.com)

[Tony.GARCIA@capitalonebank.com](mailto:Tony.GARCIA@capitalonebank.com)

### CB Financial – Central Texas Division

208 West Prarie Lea Street

Lockhart, Texas 78644

512.644.5339

Contact: Ryan Lozano

[ryan@texasloanleader.com](mailto:ryan@texasloanleader.com)

### CIT Small Business Lending Corporation

901 South Mopac Boulevard

Plaza 1, Suite 300

Austin, Texas 78746

512.507.4141

Contact: Delma Pacheco

[Delma.pacheco@cit.com](mailto:Delma.pacheco@cit.com)

### Citibank

7800 North Mopac, Suite 100

Austin, Texas 78759

512.296.3902

Contact: Greg Guillory

[Gregory.p.guillory@citi.com](mailto:Gregory.p.guillory@citi.com)

### Colonial Bank

12007 Technology Boulevard

Austin, Texas 78727

512.258.9600

Contact: Patrick Praesel

[Patrick\\_Praesel@ColonialBank.com](mailto:Patrick_Praesel@ColonialBank.com)

### Comerica Bank – Texas

300 West 6<sup>th</sup> Street, Suite 1300

Austin, Texas 78701

512.427.7152

Contact: Juliana Rowland & Marie Sanchez

[jrowland@comerciabank.com](mailto:jrowland@comerciabank.com)

[mhsanchez@comericabank.com](mailto:mhsanchez@comericabank.com)

#### Compass Bank

7321 RR 620 North  
Austin, Texas 78726  
512.419.3483  
Contact: Kendal Esteves  
[Kendel.Esteves@compassbank.com](mailto:Kendel.Esteves@compassbank.com)

#### Extreme Mortgage

14101 Hwy 290 West, Suite 800  
Austin, Texas 78737  
512.689.6964  
Contact: Juana McClung  
[juanamclung@sprintpcs.com](mailto:juanamclung@sprintpcs.com)

#### First Community Bank

4005 Veiled Falls Drive  
Pflugerville, Texas 78660  
512.697.9509  
Contact: Sam Thacker  
[sthacker@firstcommunitybank.net](mailto:sthacker@firstcommunitybank.net)

#### Franklin Bank, S.S.B.

4515 Seton Center Parkway, Suite 300  
Austin, Texas 78759  
512.206.1442  
Contact: Joanne Partridge & Gary Rieger  
[jpartridge@bankfranklin.com](mailto:jpartridge@bankfranklin.com)  
[grieger@bankfranklin.com](mailto:grieger@bankfranklin.com)

#### Frost Bank

401 Congress Avenue  
Austin, Texas 78701  
512.473.4902  
Contact: Betty Davis  
[bdavis@frostbank.com](mailto:bdavis@frostbank.com)

#### Greater Texas Federal Credit Union

6411 North Lamar Boulevard  
Austin, Texas 78752  
512.458.2558  
Contact: Rachel Brewer & Juanita Paxman  
[Rachel.brewer@gtfcu.org](mailto:Rachel.brewer@gtfcu.org)  
[Juanita.paxman@gtfcu.org](mailto:Juanita.paxman@gtfcu.org)

#### IronStone Bank

801 West 38<sup>th</sup> Street

Austin, Texas 78705

512.483.5002

Contact: Haley Moy

[Haley.moy@ironstonebank.com](mailto:Haley.moy@ironstonebank.com)

#### JP Morgan Chase

1000 East 41<sup>st</sup> Street

Austin, Texas 78751

512.302.3881

Contact: Xavier Zarate

[xavier.zarate@sbcglobal.net](mailto:xavier.zarate@sbcglobal.net)

#### Merrill Lynch

111 Congress Avenue, Suite 600

Austin, Texas 78701

512.397.1877 & 397.1879

Contact: Eric Pomerantz & Jennifer Faila

[Eric\\_Pomerantz@ml.com](mailto:Eric_Pomerantz@ml.com)

[Jennifer\\_Faila@ml.com](mailto:Jennifer_Faila@ml.com)

#### Numina Finance & Service Company

6110 Hwy 290 West

Austin, Texas 78735

512.899.9308

Contact: Larry Carstens

[Larry@numinafinance.com](mailto:Larry@numinafinance.com)

#### OMNIBANK

3901-A Spicewood Springs Road

Austin, Texas 78759

512.231.5022

Contact: Stephanie Knoblauch

[stephaniek@omnibank.com](mailto:stephaniek@omnibank.com)

#### PeopleFund

P.O. Box 6432

Austin, Texas 78762

512.472.8087

Contact: Jaime Noyola

[Jaime@peoplefund.org](mailto:Jaime@peoplefund.org)

#### Performance Capital

17009 Flintrock Road

Austin, Texas 78738

512.261.0024

Contact: Artie Berne

[aberne@austin.rr.com](mailto:aberne@austin.rr.com)

#### Randolph Brooks Federal Credit Union

P.O. Box 2097

Universal City, Texas 78148

210.945.3800

Contact: Kevin Rodriguez

[krodriguez@rbfcu.org](mailto:krodriguez@rbfcu.org)

#### Regions Bank

4314 West Braker Lane, Suite 100

Austin, Texas 78759

512.372.2340

Contact: Minnie Sullivan

[Minnie.sullivan@regions.com](mailto:Minnie.sullivan@regions.com)

#### Smart Finance Options

314 Highland Mall Boulevard, Suite 105

Austin, Texas 78752

512.517.8200

Contact: Michael Butler

[mbutler@io.com](mailto:mbutler@io.com)

#### The City National Bank

P.O. Box 1099

Taylor, Texas 76574

512.352.8523

Contact: Jim Jirasek

[jjrasek@cnbt.com](mailto:jjrasek@cnbt.com)

#### The Interface Financial Group

5716 Hwy 290 West, Suite 200

Austin, Texas 78735

512.892.3860

Contact: Joe Terracina

[terracina@ifgtx.com](mailto:terracina@ifgtx.com)

#### The Laredo National Bank

5532 Manchaca Road  
Austin, Texas 78745  
512.416.1152 x-7730  
Contact: Rolando Negrete  
[rrnegret@lnb.com](mailto:rrnegret@lnb.com)

#### U.S. Small Business Administration

North Park Corporate Center  
17319 San Pedro, Bldg 2, Suite 200  
San Antonio, Texas 78232  
210.403.5914  
Contact: Debra Dimando  
[debra.dimando@sba.gov](mailto:debra.dimando@sba.gov)

#### University Federal Credit Union

P.O. Box 9350  
Austin, Texas 78766  
512.467.8080 x-21297  
Contact: Michael Gandy & John Corona  
[mgandy@ufcu.org](mailto:mgandy@ufcu.org)  
[jcorona@ufcu.org](mailto:jcorona@ufcu.org)

#### Velocity Credit Union

P.O.Box 1089  
Austin, Texas 78767  
512.225.9145  
Contact: Luis Acuna  
[luis.acuna@velocitycu.com](mailto:luis.acuna@velocitycu.com)

#### Wachovia

98 San Jacinto Boulevard, Suite 850  
Austin, Texas 78701  
512.482.4379  
Contact: Madge Vasquez  
[madge.vasquez@wachovia.com](mailto:madge.vasquez@wachovia.com)

#### Washington Mutual

Bee Cave Financial Center  
12400 West Hwy 71, Suite 702-7235  
Bee Cave, Texas 78738  
512.402.1563  
Contact: Joe Cirami  
[j.cirami@wamu.net](mailto:j.cirami@wamu.net)

### Wells Fargo Bank

111 Congress Avenue

MAC T5215-020

Austin, Texas 78701

512.794.2744

Contact: Theresa Alvarez

[theresa.alvarez@wellsfargo.com](mailto:theresa.alvarez@wellsfargo.com)

### World Financial Group

1504 Giblin Bend

Austin, Texas 78728

512.848.9983

Contact: David Rodriguez

[Drodrig104@aol.com](mailto:Drodrig104@aol.com)